

Dessert Licious 1028 Maryhill Road GLASGOW

We are delighted welcome to the market an exciting opportunity to acquire an exceptionally well run and performing specialist cafe and desserts making business with an excellent reputation along with a strong and consistent brand.

Location

The business is situated on the busy a road arterial route between Glasgow city centre and Bearsden and Milngavie. Beautifully presented and maintained with clear visible neon signage and distinctive, upmarket livery.

Description

The business has only now come to the open market as it's our clients desire to move onto something different. The business has been under the careful and meticulous ownership of our client since 2020 when it was first established and has grown the business in a short time to an impressive level with many loyal and repeat customers. With just short of 20,000 followers on Instagram, 2,000 on Tiktok and a further 2,000 Facebook subscribers the online presence has been formed to provide a strong impacted customer base.

The Cafe/Dessert Shop offers a bespoke dessert design and manufacture service for all occasions including an online retail section for all needs. Special mention of the very first Carbonated Jolly Rancher in Scotland meant that people travelled from a far to sample the product.

The Snow Licious machine most famously known as 'shaved ice' is created using ice and syrup mixed together using different flavours with bespoke results! This particular product produces a profit margin of 95% of the product price. In addition to this the Cafe/Dessert Shop offers a range of coffee, milkshakes and much more!

Over the past year they have become a well-known, well sort-after dessert shop creating edible masterpieces for thousands of customers.

We feel that there is scope to increase turnover and take the business to the next level by undertaking in: -

- A robust marketing campaign to generate new contracts and orders
- Expansion of the workforce to help accommodate new and ongoing contracts
- Revised operating hours

Notwithstanding this, a new and modern secondary school is due to open across the road with a pupil population in excess of 2,000 this will undoubtably increase revenue.

Included within the sale is £50,000 worth of brand-new equipment and around £10,000 worth of stock, including the high spec fit out and goodwill of the business.

The business trades on its reputation for quality and service and has outstanding future possibilities. It would potentially be an ideal acquisition to some similar sized or a larger enterprise looking to

increase its position and presence within the industry. A tremendous opportunity to own this turnkey business, and early enquiries must come highly recommended to avoid disappointment.

The business name Dessert Licious is included in the sale.

Trading Hours

The business trading hours are as followed:

Monday to Sunday – 4.00pm – 11.00pm

Staff

The business is owner run and managed.

Tenure

The business is being sold on a Leasehold basis and the passing rent is £9,450.00 per annum with No VAT payable. The lease has a further 4 years to run.

Rateable Value

The rateable value is £6,100.00 and therefore qualifies for 100% Small Business Rates Relief.

Sale Price

Offers are invited in the region of £80,000.00 for the equipment, current client base, and goodwill

Financial Profile

Financial information available upon request.

Legal Fees

Each party will be responsible for their own legal costs with the ingoing tenant will be responsible for SBLT registration dues and VAT incurred thereon.